



# RE-RISKING:

## A LOOK AT BANKING SOLUTIONS & PARTNERSHIPS



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**IMTC**  
**WORLD**  
**2018**



## *Re-Risking: A Look at Banking Solutions & Partnerships*

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# Overview

1. Introduction
2. De-Risking -V- Re-Risking
3. Partnerships

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# Introduction

## Who we are

Bank & Non Bank FI Consultancy Firm

## When we Began

Established in 2011

## Clients we work with

Regulated FIs

Banks, Stock Brokers, Exchanges, MSBs and  
Investment Vehicles

<http://www.dcdbadvisors.com/>

# Our Process

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**Phase 1** – Institutional  
Appraisal and Analysis



**Phase 3** – 60 Days  
Operational Support



**Phase 2** – Successful  
Account Opening



# De-Risking –V- Re-Risking

Everyone is tired of talking about De-Risking

Onboarding Bank's appetite and outlook may have started to change

De-Risking has created an enhanced level of compliance and KYC

# Building Institutional Trust

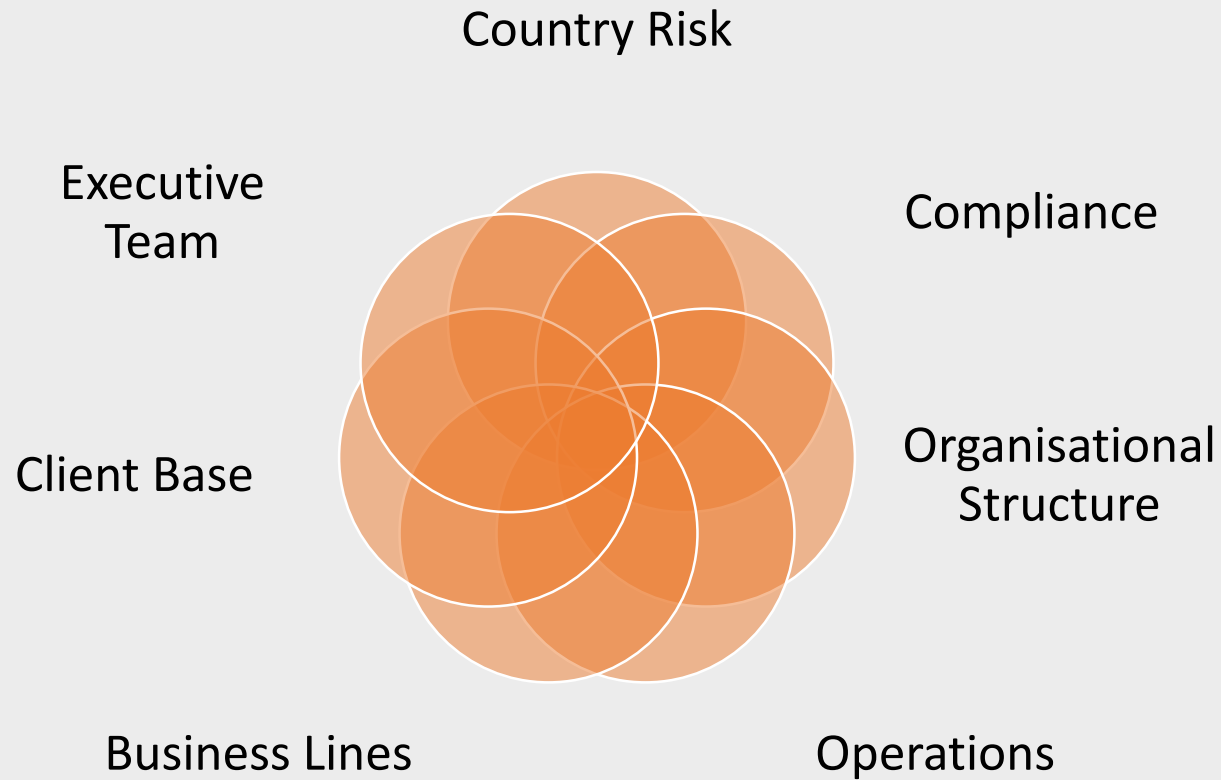
We work with over 150 Onboarding Banks Internationally

Showing you understand regulatory requirements

Illustrate best practice

# The Institutional Scorecard

The key areas that onboarding banks evaluate the most outside commercial viability:





# Partnerships

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Test Market – Argentina 2018

2019 – Brazil, Uruguay and Paraguay

# Thank You!

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